

Vehicle sale & invoice-price document — dealer to buyer

SELLING DEALER

[Dealership Legal Name]
[Street Address, City, State, ZIP]
Dealer License No.: [License #]
Phone: [Phone] Email: [Email]

BUYER

[Buyer Full Name]
[Street Address, City, State, ZIP]
Driver License No.: [DL #]
Phone: [Phone] Email: [Email]

Dealer Invoice Number [INV-0001]
Invoice Date [MM/DD/YYYY]
Stock / Order No. [Stock #]
Salesperson [Name]

VEHICLE INFORMATION

Year	Make	Model / Trim	VIN
[20__]	[Make]	[Model / Trim]	[17-character VIN]
Body Style	Color (Ext. / Int.)	Odometer	Condition
[Sedan / SUV / etc.]	[Color / Color]	[Miles]	New / Used

DEALER INVOICE PRICE BREAKDOWN

Description	Amount
Base Dealer Invoice Price (from manufacturer)	\$[_____]
Factory-Installed Options / Packages	\$[_____]
Destination / Freight Charge	\$[_____]
Dealer-Installed Accessories	\$[_____]
Advertising Fee (if applicable)	\$[_____]
Less: Manufacturer Holdback / Incentive	-\$[_____]
Subtotal (Dealer Invoice Price)	\$[_____]
Doc / Title / Registration Fees	\$[_____]
Sales Tax (____ %)	\$[_____]
Trade-In Allowance	-\$[_____]
TOTAL DUE / SELLING PRICE	\$[_____]

NOTES / TERMS

[This dealer invoice reflects the price the dealership was billed by the manufacturer or distributor for this vehicle, before any holdback, incentive, or dealer-added item. This amount may not equal the buyer's final negotiated purchase price. Add any warranty, GAP, or accessory terms here.]

Buyer Signature: _____
Date: _____

Dealer Rep. Signature: _____
Date: _____